



International Business Machines Corporation

P.O. Box 12195
Research Triangle Park, N.C. 27709

December 16, 1991

Mr. Ramsey Terhune
Woodpecker Enterprises, Inc.
Route 2, Box 147B
Apex, NC 27502

Dear Mr. Terhune:

On behalf of International Business Machines Corporation, I would like to express our sincere appreciation to Woodpecker Enterprises, Inc. for the outstanding fabrication and installation of 125 tables at our Weston One facility in Cary.

Housed in the customer briefing rooms of the IBM Customer Center, these unique and elegantly designed tables are receiving high marks from all who have seen them. Your commitment to the highest quality craftsmanship under unusually severe time constraints is testimony to your pursuit of excellence.

We salute you for this world-class effort. Please relay our gratitude to all who were involved.

IBM is truly a delighted customer!

Sincerely,

J. Harold Smith
Manager of Triangle Area Operations &
South Region Site Services Executive

Patrick W. Emery
Manager of General Procurement
U.S. South Region